



The Voice of Leasing and Automotive Rental in Europe



Annual Survey 2017

1a. Total Leaseurope Leasing Market 2017

	New Production				Outstandings			
	New Production (Mio€)		% change		Outstandings (Mio€)		% change	
	2017	2016	not adjusted ¹	adjusted ²	2017	2016	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	6,973.70	6,465.88	7.85%	7.85%	23,041.19	22,451.97	2.62%	2.62%
BE Association Belge des Entreprises de Leasing	5,800.00	6,009.70	-3.49%	-3.49%	15,118.90	14,558.90	3.85%	3.85%
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,346.00	3,190.00	4.89%	4.89%	7,150.00	6,570.00	8.83%	8.83%
BG Bulgarian Association for Leasing - BAL	880.03	805.98	9.19%	9.19%	1,842.58	1,694.62	8.73%	8.73%
CH Schweizerischer Leasingverband - SLV	9,061.80	9,215.74	-1.67%	0.27%	19,393.72	19,546.87	-0.78%	1.17%
CZ Czech Leasing and Finance Association - CLFA	4,512.84	4,161.91	8.43%	5.59%	8,766.50	7,852.00	11.65%	8.72%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	58,748.90	54,754.71	7.29%	7.29%	141,200.00	136,200.00	3.67%	3.67%
DK Finans og Leasing	8,961.90	8,926.29	0.40%	0.31%	18,237.71	17,160.45	6.28%	6.18%
EE Estonian Leasing Association	1,201.00	1,093.00	9.88%	9.88%	2,529.00	2,322.00	8.91%	8.91%
ES Asociación Española de Leasing y Renting - AELR	8,929.18	8,209.74	8.76%	8.76%	22,634.10	22,357.06	1.24%	1.24%
ES Asociación Española de Renting de Vehículos - AER	4,677.20	3,905.80	19.75%	19.75%	8,301.92	7,638.93	8.68%	8.68%
FR Association française des Sociétés Financières - ASF	39,417.00	36,267.00	8.69%	8.69%	97,554.00	92,050.00	5.98%	5.98%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	12,280.00	11,490.00	6.88%	6.88%				
GR Association of Greek Leasing Companies - AGLC	522.97	316.33	65.32%	65.32%	5,089.46	5,125.49	-0.70%	-0.70%
HU Hungarian Leasing Association	1,981.73	1,662.33	19.21%	18.35%	4,426.64	3,652.82	21.18%	20.31%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	26,629.00	23,588.00	12.89%	12.89%	94,502.00	98,107.00	-3.67%	-3.67%
LT Association of Lithuanian Banks - Leasing Committee	1,871.00	1,513.00	23.66%	23.66%	2,567.00	1,967.00	30.50%	30.50%
LV Latvian Lessors Association	790.86	699.74	13.02%	13.02%	1,562.21	1,343.51	16.28%	16.28%
MA Association Professionnelle des Sociétés de Financement - APSF	1,360.26	1,301.78	4.49%	9.35%	4,047.90	4,024.69	0.58%	5.25%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	5,975.00	5,551.00	7.64%	7.64%	9,000.00	9,000.00		
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	6,279.00	5,815.00	7.98%	7.98%	18,265.00	17,328.00	5.41%	5.41%
NO Finansieringsselskapenes Forening	6,577.59	5,798.66	13.43%	13.88%	14,465.21	12,959.77	11.62%	12.05%
PL Polish Leasing Association	15,929.90	13,430.60	18.61%	15.72%	28,034.86	24,179.09	15.95%	13.12%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,580.00	3,084.00	16.08%	16.08%				
RU United Leasing Association - ULA	16,720.62	10,137.57	64.94%	46.68%	53,158.79	43,935.77	20.99%	7.60%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	16,589.76	15,277.49	8.59%	10.50%	33,768.51	32,313.58	4.50%	6.34%
SI Leasing Committee of the Banking Association of Slovenia	1,258.02	1,156.96	8.73%	8.73%	2,114.48	2,033.96	3.96%	3.96%
SK Association of Leasing Companies of the Slovak Republic	2,557.00	2,399.00	6.59%	6.59%	4,234.00	3,951.00	7.16%	7.16%
TR Auto Leasing and Rental Companies Association - Tokkder	2,757.12	2,669.82	3.27%	27.28%	5,796.73	5,735.65	1.06%	24.56%
TR Turkish Association of Financial Institutions - AFI/FKB	6,612.39	6,918.02	-4.42%	17.80%	12,617.10	13,166.93	-4.18%	18.10%
UK British Vehicle Rental and Leasing Association - BVRLA	28,124.61							
UK Finance and Leasing Association - FLA	73,198.58	74,454.53	-1.69%	5.18%	142,737.86	141,065.07	1.19%	8.25%
TOTAL	384,104.95	330,269.56			802,157.36	770,292.11		
% (based on homogenous sample)			7.78%	9.44%			4.14%	5.26%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

General Notes

Data shown here are those contributed to Leaseurope by its Member Associations in the context of the 2017 Annual Survey. Data can include estimates provided by Member Associations. Data represents the share of the total national market represented by each association unless otherwise specified.

Data were provided in local currency. The exchange rates used are yearly average rates taken from Eurostat and can be found in table 5.

The data for 2016 shown here are those provided by Leaseurope's Member Associations in the 2016 Annual Survey except when changes in membership or major data modifications warranted the restating of figures for 2016.

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2016 and 2017 Annual Statistical Enquiries.

Leasing figures include data for long term rental/operating leasing. For definitions please refer to Methodological Notes and Glossary. Leasing and short term rental data are provided separately (see tables 26a and 26b for short term rental figures).

Leaseurope members not reporting in this enquiry:

Finland: Federation of Finnish Financial Services - FKL; Germany: Bundesverband der Autovermieter Deutschlands; Greece: Greek Car Rental Companies Association; Ireland: Car Rental Council of Ireland; Luxembourg: Fédération Luxembourgeoise des Loueurs de Véhicules; Malta: Rent A Car Association Malta; Netherlands: BOVAG; Spain: FENEVAL; Sweden: Biluthyrarna Sverige; Tunisia: Association Professionnelle Tunisienne des Banques et des Etablissements Financiers; Ukraine: Ukrainian Union of Lessors - UUL

Other Notes

Figures in *italics* are estimates

Figures for Russia and Poland are estimates of the entire leasing markets in these countries (this refers to all tables in the 2017 Annual Survey). Our Russian member, the United Leasing Association represents about 80% of the Russian market and our Polish member, the Polish Leasing Association also represents approximately 90% of the Polish market.

Automotive data included in the total figures reported by Associazione Italiana Leasing - ASSILEA and ANIASA is an estimate of the total automotive leasing market in Italy.

Figures reported by our UK member, British Vehicle Rental and Leasing Association - BVRLA are adjusted to a potential overlap in the automotive data with the Finance and Leasing Association - FLA, where possible. While best efforts have been made to avoid double counting, in countries where there is more than one Member Association reporting, there may be some overlap in the data.

2a. Leasing Market 2017

	New Production							Outstandings			
	Mio€		% change		Number of Contracts			Mio€		% change	
	2017	2016	not adjusted ¹	adjusted ²	2017	2016	%	2017	2016	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	6,110.99	5,739.09	6.48%	6.48%	225,717	207,258	8.91%	21,491.43	21,052.20	2.09%	2.09%
BE Association Belge des Entreprises de Leasing	5,800.00	6,009.70	-3.49%	-3.49%	100,063	101,491	-1.41%	15,118.90	14,558.90	3.85%	3.85%
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,346.00	3,190.00	4.89%	4.89%				7,150.00	6,570.00	8.83%	8.83%
BG Bulgarian Association for Leasing - BAL	880.03	805.98	9.19%	9.19%				1,842.58	1,694.62	8.73%	8.73%
CH Schweizerischer Leasingverband - SLV	9,061.80	9,215.74	-1.67%	0.27%	232,204	227,836	1.92%	19,393.72	19,546.87	-0.78%	1.17%
CZ Czech Leasing and Finance Association - CLFA	2,461.07	2,394.50	2.78%	0.09%	81,302	76,310	6.54%	4,784.43	4,504.22	6.22%	3.44%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	51,144.69	47,459.96	7.76%	7.76%	1,587,253	1,478,784	7.34%	120,500.00	125,500.00	-3.98%	-3.98%
DK Finans og Leasing	6,494.50	6,496.00	-0.02%	-0.11%	144,589	151,878	-4.80%	12,031.70	11,509.03	4.54%	4.45%
EE Estonian Leasing Association	1,201.00	1,093.00	9.88%	9.88%	45,000	50,000	-10.00%	2,529.00	2,322.00	8.91%	8.91%
ES Asociación Española de Leasing y Renting - AELR	8,929.18	8,209.74	8.76%	8.76%	227,347	220,931	2.90%	22,634.10	22,357.06	1.24%	1.24%
ES Asociación Espanola de Renting de Vehiculos - AER	4,677.20	3,905.80	19.75%	19.75%				8,301.92	7,638.93	8.68%	8.68%
FR Association française des Sociétés Financières - ASF	39,417.00	36,267.00	8.69%	8.69%	1,354,703	1,225,093	10.58%	97,554.00	92,050.00	5.98%	5.98%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	12,280.00	11,490.00	6.88%	6.88%	521,000	500,000	4.20%				
GR Association of Greek Leasing Companies - AGLC	522.97	316.33	65.32%	65.32%	1,966	3,048	-35.50%	5,089.46	5,125.49	-0.70%	-0.70%
HU Hungarian Leasing Association	1,903.59	1,597.70	19.15%	18.29%	82	54	51.85%	4,268.20	3,542.28	20.49%	19.62%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	26,629.00	23,588.00	12.89%	12.89%	683,971	621,138	10.12%	94,502.00	98,107.00	-3.67%	-3.67%
LT Association of Lithuanian Banks - Leasing Committee	1,871.00	1,513.00	23.66%	23.66%	151,642	155,608	-2.55%	2,567.00	1,967.00	30.50%	30.50%
LV Latvian Lessors Association	790.86	699.74	13.02%	13.02%				1,562.21	1,343.51	16.28%	16.28%
MA Association Professionnelle des Sociétés de Financement - APSF	1,360.26	1,301.78	4.49%	9.35%	15,570	15,116	3.00%	4,047.90	4,024.69	0.58%	5.25%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	5,975.00	5,551.00	7.64%	7.64%	65,598	63,772	2.86%	9,000.00	9,000.00		
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	6,279.00	5,815.00	7.98%	7.98%	251,827	226,426	11.22%	18,265.00	17,328.00	5.41%	5.41%
NO Finansieringsselskapenes Forening	6,577.59	5,798.66	13.43%	13.88%				14,465.21	12,959.77	11.62%	12.05%
PL Polish Leasing Association	15,929.90	13,430.60	18.61%	15.72%	470,963	401,769	17.22%	28,034.86	24,179.09	15.95%	13.12%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,580.00	3,084.00	16.08%	16.08%	88,142	76,160	15.73%				
RU United Leasing Association - ULA	16,720.62	10,137.57	64.94%	46.68%	191,000	145,000	31.72%	53,158.79	43,935.77	20.99%	7.60%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	9,198.14	8,696.15	5.77%	7.63%	424,618	474,679	-10.55%	20,537.10	20,082.80	2.26%	4.06%
SI Leasing Committee of the Banking Association of Slovenia	1,258.02	1,156.96	8.73%	8.73%	55,156	52,296	5.47%	2,114.48	2,033.96	3.96%	3.96%
SK Association of Leasing Companies of the Slovak Republic	1,544.00	1,418.00	8.89%	8.89%	47,936	44,646	7.37%	2,817.00	2,676.00	5.27%	5.27%
TR Auto Leasing and Rental Companies Association - Tokkder	2,757.12	2,669.82	3.27%	27.28%	6,134	11,535	-46.82%	5,796.73	5,735.65	1.06%	24.56%
TR Turkish Association of Financial Institutions - AFI/FKB	6,612.39	6,918.02	-4.42%	17.80%				12,617.10	13,166.93	-4.18%	18.10%
UK British Vehicle Rental and Leasing Association - BVRLA	15,755.07				595,630						
UK Finance and Leasing Association - FLA	14,575.61	14,993.66	-2.79%	4.00%				37,027.62	38,923.46	-4.87%	1.77%
TOTAL	291,643.58	250,962.48			7,569,413	6,530,828		649,202.43	633,435		
% (based on homogenous sample)			9.93%	10.45%			6.78%			2.49%	2.67%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2016 and 2017 Annual Statistical Enquiries

2b. Hire Purchase 2017

	New Production							Outstandings			
	Mio€		% changes		Number of Contracts			Mio€		% changes	
	2017	2016	not adjusted ¹	adjusted ²	2017	2016	%	2017	2016	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	862.71	726.79	18.70%	18.70%	22,082	21,495	2.73%	1,549.77	1,399.77	10.72%	10.72%
BE Association Belge des Entreprises de Leasing											
BE Fédération Belge des Loueurs de Véhicules - RENTA											
BG Bulgarian Association for Leasing - BAL											
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	2,051.77	1,767.40	16.09%	13.05%	79,877	73,847	8.17%	3,982.07	3,347.78	18.95%	15.83%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	7,604.22	7,294.75	4.24%	4.24%	91,314	81,597	11.91%	20,700.00	10,700.00	93.46%	93.46%
DK Finans og Leasing	2,467.40	2,430.29	1.53%	1.44%	106,080	107,238	-1.08%	6,206.01	5,651.43	9.81%	9.72%
EE Estonian Leasing Association											
ES Asociación Española de Leasing y Renting - AELR											
ES Asociación Española de Renting de Vehículos - AER											
FR Association française des Sociétés Financières - ASF											
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies - AGLC											
HU Hungarian Leasing Association	78.14	64.63	20.91%	20.03%				158.44	110.54	43.33%	42.29%
IT Associazione Italiana Leasing - ASSILEA and ANIASA											
LT Association of Lithuanian Banks - Leasing Committee											
LV Latvian Lessors Association											
MA Association Professionnelle des Sociétés de Financement - APSF											
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO Finansieringsselskapenes Forening											
PL Polish Leasing Association											
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF											
RU United Leasing Association - ULA											
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	7,391.62	6,581.34	12.31%	14.28%	318,466	303,239	5.02%	13,231.41	12,230.78	8.18%	10.08%
SI Leasing Committee of the Banking Association of Slovenia											
SK Association of Leasing Companies of the Slovak Republic	1,013.00	981.00	3.26%	3.26%	48,479	48,090	0.81%	1,417.00	1,275.00	11.14%	11.14%
TR Auto Leasing and Rental Companies Association - Tokkder											
TR Turkish Association of Financial Institutions - AFI/FKB											
UK British Vehicle Rental and Leasing Association - BVRLA	12,369.54				480,161						
UK Finance and Leasing Association - FLA	58,622.97	59,460.88	-1.41%	5.47%				105,710.24	102,141.60	3.49%	10.72%
TOTAL	92,461.37	79,307.08			1,146,459	635,506		152,954.94	136,857		
% (based on homogenous sample)			0.99%	6.24%			4.85%			11.76%	17.24%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2016 and 2017 Annual Statistical Enquiries

4. 2017 Market Shares

Leasing incl Long Term Rental

2017	New Production (Mio €)	Share of Leaseurope Market	Representivity	Total Market Size (Mio €)
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	6,973.70	1.82%	94.42%	7,385.83
BE Association Belge des Entreprises de Leasing	5,800.00	1.51%	90.00%	6,444.44
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,346.00	0.87%	93.00%	3,597.85
BG Bulgarian Association for Leasing - BAL	880.03	0.23%	90.00%	977.81
CH Schweizerischer Leasingverband - SLV	9,061.80	2.36%	80.00%	11,327.25
CZ Czech Leasing and Finance Association - CLFA	4,512.84	1.17%	97.00%	4,652.41
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	58,748.90	15.30%	90.00%	65,276.56
DK Finans og Leasing	8,961.90	2.33%	90.00%	9,957.67
EE Estonian Leasing Association	1,201.00	0.31%	99.00%	1,213.13
ES Asociación Española de Leasing y Renting - AELR	8,929.18	2.32%	96.00%	9,301.23
ES Asociación Española de Renting de Vehículos - AER	4,677.20	1.22%		
FR Association française des Sociétés Financières - ASF	39,417.00	10.26%	95.00%	41,491.58
FR Fédération Nationale des Loueurs de Véhicules - FNLV	12,280.00	3.20%	98.00%	12,530.61
GR Association of Greek Leasing Companies - AGLC	522.97	0.14%	100.00%	522.97
HU Hungarian Leasing Association	1,981.73	0.52%	85.00%	2,331.45
IT Associazione Italiana Leasing - ASSILEA and ANIASA	26,629.00	6.93%	95.00%	28,030.53
LT Association of Lithuanian Banks - Leasing Committee	1,871.00	0.49%	95.00%	1,969.47
LV Latvian Lessors Association	790.86	0.21%	95.00%	832.48
MA Association Professionnelle des Sociétés de Financement - APSF	1,360.26	0.35%	100.00%	1,360.26
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	5,975.00	1.56%	93.00%	6,424.73
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	6,279.00	1.63%	91.00%	6,900.00
NO Finansieringsselskaperens Forening	6,577.59	1.71%	90.00%	7,308.44
PL Polish Leasing Association	15,929.90*	4.15%	100.00%	15,929.90
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,580.00	0.93%	96.00%	3,729.17
RU United Leasing Association - ULA	16,720.62*	4.35%	100.00%	16,720.62
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	16,589.76	4.32%	80.00%	20,737.20
SI Leasing Committee of the Banking Association of Slovenia	1,258.02	0.33%	86.00%	1,462.81
SK Association of Leasing Companies of the Slovak Republic	2,557.00	0.67%	97.00%	2,636.08
TR Auto Leasing and Rental Companies Association - Tokkder	2,757.12	0.72%	82.00%	3,362.35
TR Turkish Association of Financial Institutions - AFI/FKB	6,612.39	1.72%	100.00%	6,612.39
UK British Vehicle Rental and Leasing Association - BVRLA	28,124.61	7.32%		
UK Finance and Leasing Association - FLA	73,198.58	19.06%	95.00%	77,051.14
Leaseurope's representativity	384,104.95		92.7% (**)	378,078.34

Notes

Figures in *italics* are estimates

* Figures for Russia and Poland are estimates of the entire leasing markets in these countries. Our Russian member, the United Leasing Association represents about 80% of the Russian market, our Polish member, the Polish Leasing Association represents 90% of the leasing market in Poland.

Automotive data included in the total figures reported by Associazione Italiana Leasing - ASSILEA and ANIASA is an estimate of the total automotive leasing market in Italy.

** Leaseurope's representativity reflects its membership only

5. Exchange Rates

ISO2	Country	2017	2016
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1.9558	1.9558
CH	Switzerland	1.1117	1.0902
CZ	Czech Republic	26.326	27.034
DE	Germany	1	1
DK	Denmark	7.4386	7.4452
EE	Estonia	1	1
ES	Spain	1	1
FR	France	1	1
GR	Greece	1	1
HU	Hungary	309.19	311.44
IT	Italy	1	1
LT	Lithuania	1	1
LV	Latvia	1	1
MA	Morocco	11.2236	10.7253
NL	Netherlands	1	1
NO	Norway	9.327	9.2906
PL	Poland	4.257	4.3632
PT	Portugal	1	1
RU	Russian Federation	65.9383	74.1446
SE	Sweden	9.6351	9.4689
SI	Slovenia	1	1
SK	Slovakia	1	1
TR	Turkey	4.1205	3.3433
UK	United Kingdom	0.8766	0.8194

Notes:

These rates are a yearly average and are taken from Eurostat (extraction date for 2017 exchange rates is 21.05.2018). Where exchange rates were not available from Eurostat, information from the national central banks or the European Central Bank was used.

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur = 0.8766 GDP in 2017

6a. Equipment (Leasing & Hire Purchase)

	New Production							Outstandings			
	Mio €		% change		Number of Contracts			Mio €		% change	
	2017	2016	not adj. ¹	adjusted ²	2017	2016	%	2017	2016	not adj. ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	6,599.50	6,120.53	7.83%	7.83%	247,717	228,637	8.35%	14,561.95	13,518.87	7.72%	7.72%
BE Association Belge des Entreprises de Leasing	5,020.70	5,116.40	-1.87%	-1.87%	99,781	101,271	-1.47%	10,188.20	9,845.40	3.48%	3.48%
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,346.00	3,190.00	4.89%	4.89%				7,150.00	6,570.00	8.83%	8.83%
BG Bulgarian Association for Leasing - BAL	859.14	786.19	9.28%	9.28%				1,685.40	1,519.45	10.92%	10.92%
CH Schweizerischer Leasingverband - SLV	9,061.80	9,215.74	-1.67%	0.27%	232,204	227,836	1.92%	19,393.72	19,546.87	-0.78%	1.17%
CZ Czech Leasing and Finance Association - CLFA	4,404.01	4,013.24	9.74%	6.86%	161,155	150,126	7.35%	8,254.39	7,338.87	12.47%	9.53%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	57,635.82	53,478.41	7.77%	7.77%	1,678,453	1,560,267	7.57%	111,200.00	98,700.00	12.66%	12.66%
DK Finans og Leasing	8,539.78	8,571.70	-0.37%	-0.46%	250,669	259,116	-3.26%	17,406.77	15,943.70	9.18%	9.08%
EE Estonian Leasing Association	1,201.00	1,093.00	9.88%	9.88%	45,000	50,000	-10.00%	2,510.00	2,300.00	9.13%	9.13%
ES Asociación Española de Leasing y Renting - AELR	7,827.78	6,969.77	12.31%	12.31%	226,145	219,700	2.93%	16,025.85	15,212.48	5.35%	5.35%
ES Asociación Española de Renting de Vehículos - AER	4,677.20	3,905.80	19.75%	19.75%				8,301.92	7,638.93	8.68%	8.68%
FR Association française des Sociétés Financières - ASF	35,296.00	31,764.00	11.12%	11.12%	1,353,195	1,223,563	10.59%	61,423.00	55,057.00	11.56%	11.56%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	12,280.00	11,490.00	6.88%	6.88%	521,000	500,000	4.20%				
GR Association of Greek Leasing Companies - AGLC	313.00	280.73	11.50%	11.50%	1,838	3,024	-39.22%	1,267.77	1,305.51	-2.89%	-2.89%
HU Hungarian Leasing Association	1,972.80	1,659.81	18.86%	18.00%				4,274.01	3,452.98	23.78%	22.88%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	22,803.00	19,659.00	15.99%	15.99%	679,675	616,773	10.20%	42,288.00	37,297.00	13.38%	13.38%
LT Association of Lithuanian Banks - Leasing Committee	1,858.00	1,500.00	23.87%	23.87%	151,581	155,503	-2.52%	2,362.00	1,660.00	42.29%	42.29%
LV Latvian Lessors Association	790.86	699.74	13.02%	13.02%				1,562.21	1,343.51	16.28%	16.28%
MA Association Professionnelle des Sociétés de Financement - APSF	1,105.44	1,024.03	7.95%	12.97%	15,182	14,760	2.86%	2,574.04	2,467.16	4.33%	9.18%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	5,975.00	5,551.00	7.64%	7.64%	65,598	63,772	2.86%	9,000.00	9,000.00		
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	6,279.00	5,815.00	7.98%	7.98%	251,827	226,426	11.22%	18,265.00	17,328.00	5.41%	5.41%
NO Finansieringsselskapenes Forening	6,567.28	5,786.17	13.50%	13.94%				14,265.47	12,806.82	11.39%	11.83%
PL Polish Leasing Association	15,716.30	13,265.81	18.47%	15.59%	470,852	401,635	17.23%	26,508.55	22,505.27	17.79%	14.92%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	2,777.00	2,342.00	18.57%	18.57%	88,142	76,160	15.73%				
RU United Leasing Association - ULA	16,606.43	10,007.47	65.94%	47.57%	191,000	145,000	31.72%	52,321.64	43,158.91	21.23%	7.81%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	16,584.57	15,274.85	8.57%	10.48%	742,964	777,857	-4.49%	33,730.11	32,272.70	4.52%	6.35%
SI Leasing Committee of the Banking Association of Slovenia	1,206.86	1,096.40	10.07%	10.07%	54,991	52,137	5.47%	1,672.55	1,481.76	12.88%	12.88%
SK Association of Leasing Companies of the Slovak Republic	2,513.00	2,366.00	6.21%	6.21%	96,327	92,682	3.93%	3,992.00	3,636.00	9.79%	9.79%
TR Auto Leasing and Rental Companies Association - Tokkder	2,757.12	2,669.82	3.27%	27.28%	6,134	11,535	-46.82%	5,796.73	5,735.65	1.06%	24.56%
TR Turkish Association of Financial Institutions - AFI/FKB	5,476.87	5,569.05	-1.66%	21.21%				9,374.36	9,581.55	-2.16%	20.58%
UK British Vehicle Rental and Leasing Association - BVRLA	<i>28,124.61</i>				<i>1,075,791</i>						
UK Finance and Leasing Association - FLA	73,198.58	74,454.53	-1.69%	5.18%				142,737.86	141,065.07	1.19%	8.25%
TOTAL	369,374.46	314,736.18			8,707,221	7,157,780		650,093.50	599,289.44		
% (based on homogenous sample)			8.42%	10.08%			6.62%			1.42%	2.75%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2016 and 2017 Annual Statistical Enquiries

6b. Real Estate

	New Production							Outstandings (Mio€)			
	Mio €		% change		Number of Contracts			Mio €		% change	
	2017	2016	not adj. ¹	adjusted ²	2017	2016	%	2017	2016	not adj. ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	374.20	345.36	8.35%	8.35%	82	116	-29.31%	8,479.24	8,933.10	-5.08%	-5.08%
BE Association Belge des Entreprises de Leasing	779.30	893.30	-12.76%	-12.76%	282	220	28.18%	4,930.70	4,713.50	4.61%	4.61%
BE Fédération Belge des Loueurs de Véhicules - RENTA											
BG Bulgarian Association for Leasing - BAL	20.89	19.79	5.52%	5.52%				157.18	175.17	-10.27%	-10.27%
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	108.83	148.67	-26.80%	-28.71%	24	31	-22.58%	512.12	513.13	-0.20%	-2.81%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	1,113.09	1,276.30	-12.79%	-12.79%	114	114		30,000.00	37,500.00	-20.00%	-20.00%
DK Finans og Leasing	422.12	354.59	19.04%	18.94%				830.94	1,216.76	-31.71%	-31.77%
EE Estonian Leasing Association								19.00	22.00	-13.64%	-13.64%
ES Asociación Española de Leasing y Renting - AELR	1,101.40	1,239.97	-11.18%	-11.18%	1,202	1,231	-2.36%	6,608.25	7,144.58	-7.51%	-7.51%
ES Asociación Española de Renting de Vehículos - AER											
FR Association française des Sociétés Financières - ASF	4,121.00	4,503.00	-8.48%	-8.48%	1,508	1,530	-1.44%	36,131.00	36,993.00	-2.33%	-2.33%
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies - AGLC	209.97	35.60	489.80%	489.80%	128	24	433.33%	3,821.69	3,819.98	0.04%	0.04%
HU Hungarian Leasing Association	8.93	2.51	255.21%	252.64%	82	54	51.85%	152.63	199.84	-23.62%	-24.18%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	3,826.00	3,929.00	-2.62%	-2.62%	4,296	4,365	-1.58%	52,214.00	60,810.00	-14.14%	-14.14%
LT Association of Lithuanian Banks - Leasing Committee	13.00	13.00			61	105	-41.90%	205.00	307.00	-33.22%	-33.22%
LV Latvian Lessors Association											
MA Association Professionnelle des Sociétés de Financement - APSF	254.82	277.75	-8.26%	-3.99%	388	356	8.99%	1,473.86	1,557.53	-5.37%	-0.98%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO Finansieringsselskapenes Forening	10.31	12.49	-17.40%	-17.07%				199.74	152.95	30.59%	31.11%
PL Polish Leasing Association	213.60	164.79	29.62%	26.47%	111	134	-17.16%	1,526.31	1,673.82	-8.81%	-11.03%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	803.00	742.00	8.22%	8.22%							
RU United Leasing Association - ULA	114.18	130.10	-12.23%	-21.95%				837.15	776.86	7.76%	-4.17%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	5.19	2.64	96.55%	100.00%	120	61	96.72%	38.40	40.87	-6.04%	-4.39%
SI Leasing Committee of the Banking Association of Slovenia	51.16	60.56	-15.52%	-15.52%	165	159	3.77%	441.93	552.20	-19.97%	-19.97%
SK Association of Leasing Companies of the Slovak Republic	44.00	33.00	33.33%	33.33%	88	54	62.96%	242.00	315.00	-23.17%	-23.17%
TR Auto Leasing and Rental Companies Association - Tokkder											
TR Turkish Association of Financial Institutions - AFI/FKB	1,135.51	1,348.97	-15.82%	3.74%				3,242.73	3,585.38	-9.56%	11.47%
UK British Vehicle Rental and Leasing Association - BVRLA											
UK Finance and Leasing Association - FLA											
TOTAL	14,730.50	15,533.38			8,651	8,554		152,063.87	171,002.67		
% (based on homogenous sample)			-5.17%	-3.53%			1.13%			-11.08%	-10.68%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

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